

The NATO Innovation Fund

Veronika Bartakova, Officer, NATO Innovation Unit

Belgian National Day on DIANA and the NIF - 26 June 2023



DeepTech at NATO

Aligning with Emerging and Disruptive Technologies (EDTs)

- Breakthrough in science and engineering
- Transformative technologies with societal impact
- Complex, systems-oriented tools
- Physical or hybrid products
- Longer-term tech-to-market timelines

Artificial Intelligence

Autonomy

Quantum Technologies

Biotech

Hypersonic

New Space Systems Novel Materials & Manufacturing

Energy & Propulsion

Next Gen Comms



Problems

Undercapitalization	Deep tech start-ups are historically underfunded
Unbalanced Capital Distribution	Uneven allocation of private sector capital across the Alliance
Public/Private Sector Divide	Government defense/security organizations and the private sector are disconnected
Adversarial Threat Transfer	Risk of adversaries/competitors acquiring the deep tech solutions developed by Allied innovators



NATO's Advantage



Exposure to multiple Allied defence and government markets and their associated customers



Patient capital without standard corporate, commercial, or political pressures faced by other investors



Access to a **network of end-users** (via Allied MODs) and science and technology experts (via STO)



DIANA x NIF Distinction

DIANA

Product-focused

DIANA focuses specifically on products & technological solutions and is designed to create a pipeline and landscape for: 1) the product need to be defined 2) the best product to be identified and 3) that product to be co-developed and adopted at scale



Innovator-focused

The NIF is focused on the innovator and providing the capital, amongst others, to drive engagement with innovators who are capable of solving critical challenges using commercial technologies in a defence and security landscape



Core Features DIANA

- Novel, Deep Tech FocusedPipeline
- A Startup Accelerator Network
- Deep Tech Test Centres
- Rapid Adoption Service
- Participation @ 31

Allied Capital Community

NIF

- 1B EUR Multi-Sovereign VC Fund
- Top Tier Commercial Investment Team
 - Market and Incentivisation Standard
- Direct investments into early stage
 deep tech startups; Indirect into funds
- Participation @ 23 NATO Allies



NIF Objectives

Allied Adoption

Best technologies to address defence and security challenges



Capacity Building

Foster innovation ecosystems

Commercial Success

Create long-term financial value and mission impact



DIANA x NIF Connection

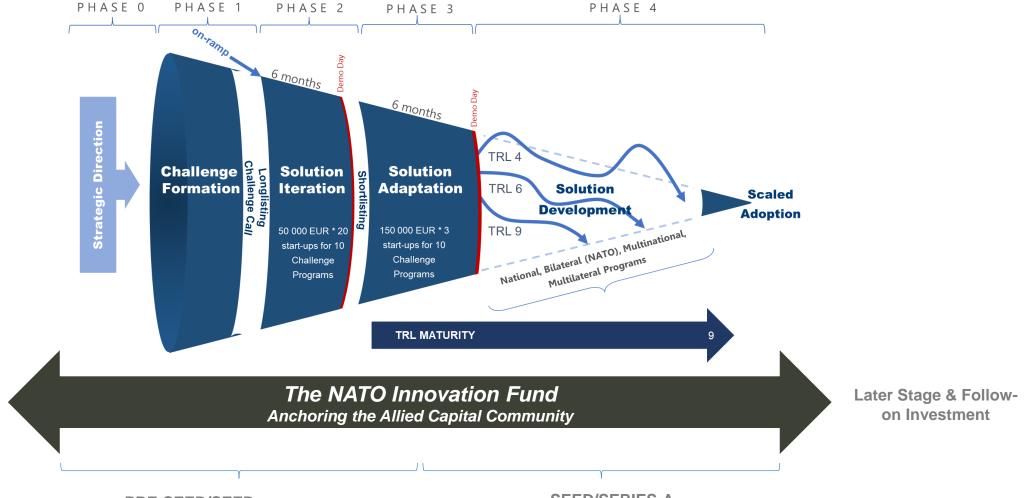


"Start-ups in the Fund's portfolio may produce solutions to Challenge Programs within DIANA, and start-ups in DIANA's Challenge Programs may be attractive for investment from the Fund. The Fund and its Investment Manager should therefore maintain close ties and seek synergies with DIANA."





DIANA x NIF Pipeline



PRE-SEED/SEED SEED/SERIES-A 28/02/2023 | PAGE 9



NIF Mission





Contact the NATO Innovation Unit

E-MAIL Bartakova. Veronika @HQ.NATO.INT (Copy Azzia. Francesca @HQ.NATO.INT)

PHONE +32 2 707 2493